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INTERNET CORPORATION FOR
ASSIGNED NAMES AND NUMBERS
8

9 UNITED STATES DISTRICT COURT
10 CENTRAL DISTRICT OF CALIFORNIA
11

12 MANWIN LICENSING
INTERNATIONAL S.A.R.L., a
13 Luxembourg limited liability
company (s.a.r.l.), and DIGITAL
14 PLAYGROUND, INC., a California
15 corporation,

16 Plaintiffs,

17 v.

18 ICM REGISTRY, LLC,
d.b.a. .XXX, a Delaware limited
19 liability corporation, INTERNET
CORPORATION FOR ASSIGNED
20 NAMES AND NUMBERS, a
California non-profit public benefit
21 corporation, and DOES 1-10,

22 Defendants.
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Case No. CV11-9514 PSG (JCGx)

Assigned for all purposes to
The Honorable Philip S. Gutierrez

**DEFENDANT INTERNET
CORPORATION FOR ASSIGNED
NAMES AND NUMBERS' NOTICE
OF MOTION AND MOTION TO
DISMISS PLAINTIFFS' FIRST
AMENDED COMPLAINT
PURSUANT TO FEDERAL RULE
OF CIVIL PROCEDURE 12(b)(6);
MEMORANDUM OF POINTS AND
AUTHORITIES IN SUPPORT
THEREOF**

[Request for Judicial Notice and
[Proposed] Order Filed Concurrently
Herewith]

Date: July 30, 2012
Time: 1:30 p.m.
Courtroom: 880 Roybal Federal Bldg.

1 **TO ALL PARTIES AND THEIR ATTORNEYS OF RECORD:**

2 **PLEASE TAKE NOTICE THAT**, pursuant to Federal Rule of Civil
3 Procedure 12(b)(6), Defendant Internet Corporation for Assigned Names and
4 Numbers (“ICANN”) will and hereby does move the Court to dismiss the Plaintiffs’
5 First Amended Complaint. This motion shall be heard on July 30, 2012, at
6 1:30 p.m., or as soon thereafter as it may be heard, in the courtroom of the
7 Honorable Philip S. Gutierrez, United States District Judge, United States District
8 Court, 880 Roybal Federal Building, 255 East Temple Street, Los Angeles,
9 California 90012.

10 This motion is made pursuant to Federal Rule of Civil Procedure 12(b)(6) on
11 the grounds that ICANN cannot, as a matter of law, be liable under the antitrust
12 laws with respect to the conduct alleged in the First Amended Complaint because
13 ICANN does not engage in “trade or commerce.” This motion is further made on
14 the grounds that ICANN’s conduct, as alleged in the First Amended Complaint,
15 was unilateral, not bilateral, and thus outside the purview of Sections 1 or 2 of the
16 Sherman Act (Plaintiffs’ First, Second and Third Causes of Actions). Moreover,
17 Plaintiffs’ Third Cause of Action for conspiracy to attempt to monopolize is facially
18 defective because no such cause of action exists. Finally, Plaintiffs fail adequately
19 to allege a relevant product market, as required for both their Section 1 and Section
20 2 antitrust claims (Plaintiffs’ First, Second and Third Causes of Actions).

21 ICANN’s motion is based on this Notice of Motion and Motion, the
22 accompanying Memorandum of Points and Authorities, the concurrently filed
23 Request for Judicial Notice, the complete files and records in this action, including
24 Plaintiffs’ First Amended Complaint, oral argument of counsel, and such other and
25 further matters as this Court may consider.

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This motion is made following the conference of counsel pursuant to L.R. 7-3 which took place on April 25, 2012.

Dated: May 8, 2012

JONES DAY

By: /s/ Jeffrey A. LeVee
Jeffrey A. LeVee

Attorneys for Defendant INTERNET
CORPORATION FOR ASSIGNED
NAMES AND NUMBERS

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1 **MEMORANDUM OF POINTS AND AUTHORITIES**

2 **I. INTRODUCTION**

3 By their First Amended Complaint (“FAC”)¹, Plaintiffs improperly invoke
4 the antitrust laws in an attempt to stave off potential competition that their .COM
5 websites—websites that include “the single most popular free adult video website
6 on the Internet” (FAC ¶ 1)—may face from the operation of .XXX, a new Internet
7 platform for adult content. But the Internet Corporation for Assigned Names and
8 Numbers (“ICANN”), a non-profit public benefit corporation, does not sell Internet
9 domain names, it does not register Internet domain names, and it is not an Internet
10 pornographer. In fact, ICANN does not make or sell anything, it does not
11 participate in any market, and its Bylaws expressly forbid it from participating in
12 any of the “markets” referenced in the FAC. Yet ICANN somehow finds itself as a
13 named defendant in an antitrust case, accused of restraining trade.

14 ICANN’s activities in administering the domain name system (“DNS”)
15 cannot violate the antitrust laws as a matter of law. From the moment ICANN was
16 formed to this day, one of ICANN’s core values has been to create competition
17 within the Internet’s DNS. The creation of competition cannot give rise to an
18 antitrust complaint, which dooms Plaintiffs’ attack on ICANN’s decision to help
19 create that competition. Specifically, the conduct at issue here is ICANN’s decision
20 to award ICM the authority to proceed with the new “.XXX” top level domain
21 (TLD) registry.² That decision, which ICANN made unilaterally, did not violate

22 ¹ Plaintiffs filed their initial complaint on November 16, 2011. Dkt. # 1.
23 Defendants moved to dismiss Plaintiffs’ Complaint on January 20, 2012. Dkt. #s
24 18, 20. Defendant ICM further moved to strike Plaintiffs’ state law causes of action
25 pursuant to California Code of Civil Procedure, Section 425.16. Dkt. # 21. Instead
of opposing Defendants’ motions, Plaintiffs opted to withdraw their Complaint and
subsequently filed the First Amended Complaint (Dkt. # 26) that is the subject of
ICANN’s instant motion to dismiss.

26 ² Within each Internet domain name, the alphanumeric field to the right of the
27 last period or “dot” is the TLD. FAC ¶ 19. In addition to the newly-
28 established .XXX, other examples of TLDs include .COM and .ORG. *Id.* at ¶ 2.
The entity responsible for operating a particular TLD database (which includes all
of the registrations in that particular TLD) is called the “registry operator” or
“registry.” *Id.* at ¶ 22.

1 the antitrust laws. Indeed, far from evidencing coordinated action, ICANN
2 approved the .XXX TLD only following years of ICANN rejections of ICM
3 proposals (and a variety of adversary proceedings within the ICANN dispute
4 resolution structure), as Plaintiffs concede.

5 Antitrust defendants must be market participants that at least have the
6 capacity to conspire to set prices or monopolize markets; they must be involved in
7 the trade or commerce that is the subject of the lawsuit. By contrast, ICANN does
8 not (and cannot under its Bylaws) participate in any way in any of the markets that
9 may exist that involve the DNS, or TLD registries or registrars;³ ICANN's decision
10 to allow the creation of a new TLD such as .XXX is not an action that could result
11 in a finding that ICANN has restrained trade or conspired to monopolize a market.

12 The dispute between Plaintiffs and ICM (not ICANN) is a garden-variety
13 business dispute that does not appear to implicate the antitrust laws. This, as
14 described below, explains why Plaintiffs have not identified any viable antitrust
15 product market, let alone a product market that could be dominated in any respect
16 by ICM. Plaintiffs claim to be upset with the manner in which ICM is operating the
17 new .XXX registry. But what Plaintiffs are really complaining of is the potential
18 competition that their market-dominant pornographic websites (websites that will
19 continue to operate irrespective of anything ICM might do) may face from the
20 operation of .XXX. An increase in competition cannot violate the antitrust laws,
21 but even if the way ICM has decided to operate the new .XXX registry could
22 somehow raise legitimate antitrust concerns, that does not and cannot create
23 antitrust exposure for ICANN.

24 This action should be dismissed against ICANN at the Rule 12 stage because
25 ICANN cannot—as a matter of law—be liable under the antitrust laws with respect

26 _____
27 ³ Registries (or Registry Operators) (like ICM) generally do not deal directly
28 themselves—instead, generally separate companies called registrars accredited by
ICANN sell TLD domain name registrations to registrants. FAC ¶ 22.

1 to the matters alleged in the FAC.

2 **II. FACTUAL BACKGROUND**

3 **A. Background on the Internet’s Domain Name System.**

4 The Internet is succinctly described as “an international network of
5 interconnected computers.” *Reno v. ACLU*, 521 U.S. 844, 849, 117 S. Ct. 2329,
6 2334, 138 L. Ed. 2d 874, 884 (1997). Each computer connected to the Internet has
7 a unique identity, established by its unique Internet Protocol address (“IP address”).
8 FAC ¶ 16. An IP address consists of a series of numbers. *Id.* Because those
9 numbers are hard to remember, the founders of the Internet created the Domain
10 Name System (“DNS”) to allow those numbers to be converted into names such as
11 “icann.org” or “uscourts.gov.” *Id.* at ¶ 17. In these examples, “.ORG” and “.GOV”
12 are known as the “Top Level Domain” or “TLD.” *Id.* at ¶ 19. The letters
13 immediately to the left of the last “period” or “dot” are known as the Second Level
14 Domain (icann or uscourts); the letters to the left of the Second Level Domain are
15 known as the Third Level Domain (for example, the “cacd” in the website to the
16 Central District’s main Internet page located at cacd.uscourts.gov). *Id.*

17 TLDs can either be “unsponsored” or “sponsored.” *Id.* at ¶ 20. Commonly
18 known “unsponsored” TLDs are “.COM” and “.NET”; there are no restrictions as
19 to who can acquire a domain name registration in “unsponsored” TLDs. *See*
20 *generally id.* By contrast, a “sponsored” TLD is operated by an organization that
21 has a sponsor that is typically an entity representing a narrower group or industry,
22 such as “.MUSEUM” which is operated for the benefit of museums throughout the
23 world and is not available to persons who are not in the museum industry.
24 *Id.* .XXX is a “sponsored” TLD.

25 **B. Background on ICANN.**

26 Prior to ICANN’s formation in 1998, the United States government, via
27 contractual arrangements with third parties, operated the DNS. *Id.* at ¶ 23. ICANN
28 was formed in 1998 as part of the U.S. Government’s commitment to “privatize”

1 the Internet so that the administration of the DNS would be in the hands of those
2 entities that actually used the Internet as opposed to governments. *Id.* at ¶ 25.
3 ICANN signed its first agreement with the Department of Commerce (DoC) in
4 1998. Since that time, ICANN has signed subsequent agreements with the DoC
5 that have conferred upon ICANN the authority and responsibility to coordinate the
6 DNS in the public interest by, among other things, promoting competition and
7 consumer choice in the DNS marketplace. In addition, ICANN has entered into
8 agreements with the registry operators for TLDs. *Id.*

9 Consumers do not contact registries directly in order to register a domain
10 name. Instead, consumers (or “registrants”) may obtain the contractual right to use
11 second-level domain names through companies known as “registrars.” *Id.* at ¶ 22.
12 ICANN operates the accreditation system that has produced an extremely
13 competitive registrar marketplace, with over a thousand accredited registrars.
14 Registrants buy domain name registrations through these registrars (or their agents),
15 which in turn register those names with the appropriate TLD registry. *Id.*

16 ICANN’s Articles of Incorporation (“Articles”) provide that it shall be a non-
17 profit public benefit corporation organized under California law to be operated
18 “exclusively for charitable, educational, and scientific purposes within the meaning
19 of § 501(c)(3) of the Internal Revenue Code of 1986” *See* ICANN’s Request
20 for Judicial Notice (“RJN”), filed concurrently herewith, Ex. A, Art. 3. Article 3 of
21 the Articles further provides:

22 In furtherance of the foregoing purposes, and in
23 recognition of the fact that the Internet is an international
24 network of networks, owned by no single nation,
25 individual or organization, the Corporation shall, except
26 as limited by Article 5 hereof, pursue the charitable and
27 public purposes of lessening the burdens of government
28 and promoting the global public interest in the operational

1 stability of the Internet by (i) coordinating the assignment
2 of Internet technical parameters as needed to maintain
3 universal connectivity on the Internet; (ii) performing and
4 overseeing functions related to the coordination of the
5 Internet Protocol (“IP”) address space; (iii) performing
6 and overseeing functions related to the coordination of the
7 Internet domain name system (“DNS”), including the
8 development of policies for determining the
9 circumstances under which new top-level domains are
10 added to the DNS root system; (iv) overseeing operation
11 of the authoritative Internet DNS root server system; and
12 (v) engaging in any other related lawful activity in
13 furtherance of items (i) through (iv).

14 *Id.* (emphasis added); *see also* FAC ¶ 27.

15 Article 4 of the Articles provides:

16 4. The Corporation shall operate for the benefit of the
17 Internet community as a whole, carrying out its activities
18 in conformity with relevant principles of international law
19 and applicable international conventions and local law
20 and, to the extent appropriate and consistent with these
21 Articles and its Bylaws, through open and transparent
22 processes that enable competition and open entry in
23 Internet-related markets. To this effect, the Corporation
24 shall cooperate as appropriate with relevant international
25 organizations.

26 RJN, Ex. A at Art. 4.

27 Section 1 of ICANN’s Bylaws sets forth ICANN’s overall mission.

28 Specifically, ICANN:

- 1 1. Coordinates the allocation and assignment of the
2 three sets of unique identifiers for the Internet,
3 which are: (a) Domain names (forming a system
4 referred to as “DNS”); (b) Internet protocol (“IP”)
5 addresses and autonomous system (“AS”) numbers;
6 and (c) Protocol port and parameter numbers.
- 7 2. Coordinates the operation and evolution of the
8 DNS root name server system.
- 9 3. Coordinates policy development reasonably and
10 appropriately related to these technical functions.

11 RJN, Ex. B at Art. I, § 1.

12 Article II, Section 2 of the Bylaws restricts ICANN’s activities as follows:

13 ICANN shall not act as a Domain Name System Registry
14 or Registrar or Internet Protocol Address Registry in
15 competition with entities affected by the policies of
16 ICANN. Nothing in this Section is intended to prevent
17 ICANN from taking whatever steps are necessary to
18 protect the operational stability of the Internet in the event
19 of financial failure of a Registry or Registrar or other
20 emergency.

21 *Id.* at Art. II, § 2 (emphasis added).

22 To summarize:

- 23 1. ICANN is a non-profit public benefit corporation
24 organized under California law.
- 25 2. ICANN’s primary purpose is to coordinate the
26 operation of the DNS.
- 27 3. ICANN’s Bylaws prohibit it from operating as an
28 Internet registry or registrar. ICANN does not

1 sell anything or make anything; its functions
2 are noncommercial and in support of the public
3 interest.

4 **C. ICANN’s Expansion of the Domain Name System.**

5 As noted above, one of ICANN’s core values in support of its mission is to
6 create competition within the DNS. *See* RJN, Ex. A at Art. 4 (“The Corporation
7 shall operate . . . through open and transparent processes that enable competition
8 and open entry in Internet-related markets.”); RJN, Ex. B at Art. I, § 2.6
9 (“Introducing and promoting competition in the registration of domain names
10 where practicable and beneficial in the public interest.”). In furtherance of this
11 mission, in 2000, ICANN accepted applications for new TLDs—any entity was free
12 to apply—and ultimately approved seven new TLDs. FAC ¶ 34 (also alleging that
13 ICANN rejected ICM’s application for the .XXX TLD in 2000). Plaintiffs did not
14 apply for a new TLD in the 2000 round.

15 In 2004, ICANN again accepted applications—again from anyone who
16 wanted to apply—but this time only for sponsored TLDs. *Id.* at ¶ 35. ICM
17 submitted an application for .XXX to be a sponsored TLD. Plaintiffs did not.
18 ICM’s application became the subject of considerable controversy between ICM
19 and ICANN, with ICANN rejecting the application in March 2007. ICM then
20 initiated an Independent Review Process (“IRP”) proceeding—a special proceeding
21 to review decisions of the ICANN Board of Directors that is available pursuant to
22 ICANN’s Bylaws.⁴ ICM claimed that ICANN had approved the application
23 for .XXX in June 2005, and ICANN claimed that it had not made a final decision
24 on, and ultimately rejected, ICM’s application. *Id.* at ¶ 44. Following a hearing in
25 2009, the IRP Panel declared 2-1 that ICANN had, in fact, awarded ICM the .XXX

26 ⁴ ICANN’s Bylaws provide that “[a]ny person materially affected by a
27 decision or action by the Board that he or she asserts is inconsistent with the
28 Articles of Incorporation or Bylaws may submit a request for independent review of
that decision or action.” RJN, Ex. B at Art. IV, § 3.2. The IRP proceeding that
follows is a non-binding proceeding.

1 sponsored TLD in June 2005 and should not have “changed its mind” thereafter. *Id.*
 2 at 46. ICANN’s Board accepted certain portions of that declaration, and in March
 3 2011, voted to approve the .XXX TLD. ICANN thereafter entered into a registry
 4 agreement with ICM. *Id.* at ¶ 48.

5 As noted, there were no restrictions in 2000 or 2004 as to who could submit
 6 an application for a TLD. Neither of the Plaintiffs asserts that it has ever filed an
 7 application for any TLD.

8 **D. Summary of Plaintiffs’ Claims.**

9 Plaintiffs assert three antitrust claims against ICANN and ICM and an
 10 additional two against ICM in its sole capacity. The thrust of the claims is that
 11 Plaintiffs do not like the way in which ICM is rolling out the .XXX TLD, claims
 12 that have little to do with ICANN. Plaintiffs allege that ICANN conspired with
 13 ICM and agreed to approve the .XXX TLD “without competition from any other
 14 adult-content TLD” in violation of Section 1 of the Sherman Act. FAC ¶ 96(a)
 15 (Plaintiffs’ First Cause of Action). Plaintiffs further allege that ICANN conspired
 16 with ICM in “permitting” ICM to operate the .XXX TLD in an anticompetitive
 17 manner. *Id.* at ¶ 96(d).

18 Plaintiffs’ second cause of action alleges that ICANN conspired with ICM to
 19 have ICM monopolize the market for “permanent blocking and other defensive
 20 registrations in the .XXX TLD.” *Id.* at ¶ 102. And Plaintiffs’ third cause of action
 21 alleges that ICANN conspired with ICM to attempt to have ICM monopolize “the
 22 incipient market for the affirmative registration of domain names in the .XXX TLD
 23 and in any other potential future TLDs having names connoting (or intended
 24 predominately for) adult content.” *Id.* at ¶ 112. As explained below, ICANN does
 25 not participate in either “market,” and these are not proper antitrust product markets
 26 in all events.⁵

27 ⁵ Plaintiffs’ fourth and fifth causes of action are asserted only against ICM
 28 and allege that ICM has unlawfully monopolized and attempted to monopolize the
 foregoing two alleged product markets, respectively. *Id.* at ¶¶ 123-128 (Fourth
 Cause of Action for monopolization of the market for “permanent blocking and

1 If Plaintiffs' claims were permitted to move beyond this motion to dismiss,
2 ICANN would demonstrate that the claims against ICANN are false. One of
3 ICANN's core values in support of its mission is to create competition, and the
4 introduction of the .XXX TLD is expected to do just that. Indeed, the thrust of the
5 FAC is that Plaintiffs are concerned that registrants of domain names in .XXX will
6 create competition for Plaintiffs' online adult entertainment sites operating through
7 existing domain names in other TLDs (such as .COM). Plaintiffs also object to the
8 fact that ICM is the only operator of a registry that has been established exclusively
9 to serve online adult entertainment providers. However, the notion that substituting
10 any other entity as the .XXX registry operator would change the competitive
11 landscape is clearly wrong; whether ICM, Manwin or another, there would still be a
12 single operator of the .XXX registry.

13 More relevant for purposes of this motion is that none of Plaintiffs' antitrust
14 claims against ICANN is viable: (1) ICANN does not engage in "trade or
15 commerce," and therefore cannot, as a matter of law, be liable under the antitrust
16 laws with respect to the conduct alleged; (2) ICANN's conduct, as alleged in the
17 FAC, was unilateral, not bilateral, and thus cannot support Plaintiffs' Sherman Act
18 Section 1 or 2 claims against ICANN; (3) the Sherman Act does not recognize a
19 cause of action for conspiracy to attempt to monopolize; and (4) Plaintiffs' relevant
20 market definitions are facially untenable.

21 **III. ARGUMENT**

22 **A. Plaintiffs' Allegations Against ICANN Fail Because ICANN's** 23 **Conduct Does Not Involve Trade Or Commerce.**

24 By its terms, the Sherman Act only applies to agreements in restraint
25

26 _____
(continued...)

27 other defensive registrations in the .XXX TLD"); *id.* at ¶¶ 131-139 (Fifth Cause of
28 Action for attempted monopolization of the incipient market for "affirmative
registration of domain names in the .XXX TLD").

1 (Section 1) or monopolization (Section 2) “of trade or commerce.” 15 U.S.C. §§ 1,
 2 2. ICANN’s conduct does not involve trade or commerce. As a result, Plaintiffs’
 3 claims against ICANN must be dismissed in their entirety.

4 **1. The Legislative History Of The Sherman Act Makes**
 5 **Clear It Was Not Intended To Reach Noncommercial**
 6 **Conduct.**

7 As explained herein, ICANN’s decisions to approve the .XXX TLD and to
 8 enter into a registry agreement with ICM for the operation of the .XXX TLD go to
 9 the very heart of ICANN’s charitable, noncommercial purpose in overseeing and
 10 coordinating the DNS. While ICANN receives fees pursuant to its registry and
 11 registrar agreements, those fees help fund ICANN’s work as a public charity and do
 12 not render ICANN’s work commercial in nature. ICANN does not seek
 13 commercial benefit, profit, or competitive advantage from the fees it collects. In
 14 short, ICANN’s conduct as alleged in the FAC is entirely noncommercial.

15 The legislative history of the Sherman Act demonstrates that Congress did
 16 not intend to subject noncommercial operations of non-profit institutions to antitrust
 17 scrutiny. Senator Sherman repeatedly stressed that the Act would target “business
 18 combination” rather than noncommercial organizations such as the “Farmers’
 19 Alliance.” 21 Cong. Rec. 2562 (1890); *see also id.* at 2658-59 (the Act is targeted
 20 at “combination(s) or arrangement(s) made to interfere with interstate
 21 commerce . . .”). And he explicitly disavowed an interpretation of the bill that
 22 would regulate “a combination, not of a business character,” that might have
 23 incidental effects on trade or commerce. 20 Cong. Rec. 1458-59. This history
 24 explains the intention of Congress, embodied in the “trade or commerce”
 25 requirement, to limit the Act’s reach to conduct that is fundamentally commercial,
 26 and to exclude conduct that is motivated solely by noncommercial objectives.⁶

26 ⁶ Judge Bork has observed that the “trade or commerce” limitation in the
 27 Sherman Act was intended to eliminate noncommercial conduct from the purview
 28 of the Act based on the understanding in 1890 that, given the restrictions placed on
 federal power by the Commerce Clause, Congress did not have the constitutional
 authority to regulate noncommercial activity. Robert H. Bork, *Legislative Intent*
and the Policy of the Sherman Act, 9 J.L. & Econ. 7, 31-33 (1966); *see also* 2D

1 It is a core principle of statutory interpretation that courts should identify the
 2 intent of the drafters and apply the statute consistent with that intent. *See, e.g.,*
 3 *NLRB v. United Food & Commercial Workers Union*, 484 U.S. 112, 123, 108 S. Ct.
 4 413, 421, 98 L. Ed. 2d 429 (1987) (“On a pure question of statutory interpretation,
 5 our first job is to try to determine congressional intent”); *Lewis v. Grinker*, 965
 6 F.2d 1206, 1215 (2d Cir. 1992) (“[W]e can never forget that what we are searching
 7 for is Congressional intent.”). The Sherman Act is no exception, and the Supreme
 8 Court repeatedly has relied on the principle of original intent in applying the Act’s
 9 “trade or commerce” limitation. *See, e.g., Parker v. Brown*, 317 U.S. 341, 351, 63
 10 S. Ct. 307, 313, 87 L. Ed. 315, 326 (1943) (“There is no suggestion of a purpose to
 11 restrain state action in the Act’s legislative history. The sponsor of the bill which
 12 was ultimately enacted as the Sherman Act declared that it prevented only ‘business
 13 combinations.’”) (citations omitted); *Apex Hosiery Co. v. Leader*, 310 U.S. 469,
 14 489, 60 S. Ct. 982, 990, 84 L. Ed. 1311, 1321 (1940) (In determining whether it
 15 applies to union activity, the Sherman Act should be interpreted “in the light of its
 16 legislative history and of the particular evils at which [it] was aimed.”). In short, in
 17 passing the Sherman Act, Congress did not intend to reach noncommercial conduct.

18 **2. Courts Have Consistently Declined To Extend The**
 19 **Antitrust Laws To Noncommercial Conduct**
 20 **Undertaken By Non-Profit Organizations.**

21 The Supreme Court has confirmed that the antitrust laws were intended to
 22 regulate commercial activity, not noncommercial conduct undertaken by a non-
 23 profit organization, which is what Plaintiffs’ allegations describe about ICANN.
 24 *Klor’s, Inc. v. Broadway-Hale Stores, Inc.*, 359 U.S. 207, 214 n.7, 79 S. Ct. 705,
 25 710 n.7, 3 L. Ed. 2d 741, 746 n.7 (1959); *Apex Hosiery Co.*, 310 U.S. at 493.

26 _____
 (continued...)

27 Phillip E. Areeda & Herbert Hovenkamp, *Antitrust Law* ¶ 262 (“The drafters [of
 28 the Sherman Act] never intended to condemn properly defined noncommercial
 activities.”).

1 Indeed, antitrust claims have been rejected even where noncommercial activity has
2 some incidental effect on commerce.

3 In *Apex Hosiery Co. v. Leader*, the United States Supreme Court held that the
4 Sherman Act does not regulate labor union strikes aimed at blocking interstate
5 shipments of products. 310 U.S. at 512-13. The Court explained that “[t]he history
6 of the Sherman Act as contained in the legislative proceedings is emphatic in its
7 support for the conclusion that ‘business competition’ was the problem considered
8 and that the act was designed to prevent restraints of trade which had a significant
9 effect on such competition.” *Id.* at 493 n.15. “The Court in *Apex* recognized that
10 the Act is aimed primarily at combinations having commercial objectives and is
11 applied only to a very limited extent to organizations, like labor unions, which
12 normally have other objectives.” *Klor’s*, 359 U.S. at 214 n.7; *see also Swift & Co.*
13 *v. United States*, 196 U.S. 375, 398 (1905) (the term commerce is a “practical”
14 conception, “drawn from the course of business”).

15 The Ninth Circuit has likewise held that noncommercial activities of non-
16 profit organizations are not subject to the antitrust laws. In *Dedication &*
17 *Everlasting Love to Animals (DELTA) v. Humane Soc’y of United States*, 50 F.3d
18 710 (9th Cir. 1995), DELTA, an animal rights group, alleged that the Humane
19 Society had unlawfully attempted to maintain monopoly power over the animal
20 rescue “market” by instigating governmental disciplinary action against DELTA
21 and causing service providers to discriminate against DELTA. *Id.* at 711. The
22 Ninth Circuit held that the solicitation of contributions by a non-profit organization
23 (contributions that would financially support the non-profit organization’s activities)
24 was indisputably not “trade or commerce” and thus the defendant’s actions were
25 not encompassed by the Sherman Act. *Id.* at 712. The court observed that:

26 Not every aspect of life in the United States is to be
27 reduced to such a single-minded vision of the ubiquity of
28 commerce. If self-serving activity is necessarily

1 commercial, the Sherman Act embraces everything from a
 2 church fair to the solicitation of voluntary blood donors.
 3 On this basis, every engagement or marriage would be a
 4 restraint of trade, subject to and defensible only by
 5 application of the rule of reason From its donations
 6 Humane Society derives reputation, prestige, money for
 7 its officers; it does not engage in trade or commerce; and
 8 so no Sherman Act claim against it was stated by DELTA.

9 *Id.* at 714. Accordingly, while a “non-profit organization, it is true, may engage in
 10 commercial activity, and this activity will then be subject to the Sherman Act,”
 11 when non-profit entities engage in wholly noncommercial activities, such conduct
 12 “do[es] not constitute trade in the sense of the common law,” and is thus exempt
 13 from antitrust liability. *Id.* at 713; *see also Nat’l Org. for Women, Inc. v. Scheidler*,
 14 968 F.2d 612, 620-21 (7th Cir. 1992) (The Sherman Act “did not intend to reach
 15 every activity that might affect business,” but rather “was intended to prevent
 16 business competitors from making restraining arrangements for their own economic
 17 advantage.”), *rev’d on other grounds*, 510 U.S. 249 (1994).

18 **3. The Decisions At Issue Here Are At The Core Of**
 19 **ICANN’s Charitable (Noncommercial) Mission For**
 20 **The Public’s Benefit.**

21 Plaintiffs’ claims against ICANN focus on two alleged “restraints”:
 22 (1) ICANN’s approval of the .XXX TLD; and (2) ICANN’s decision to enter into a
 23 registry agreement with ICM for the operation of the .XXX TLD. Neither of these
 24 decisions involves commercial activity. Instead, each goes to the heart of ICANN’s
 25 charitable, noncommercial purpose.

26 As Plaintiffs acknowledge, ICANN is engaged in “charitable and public”
 27 activities intended to “lessen[] the burdens of government and promot[e] the global
 28 public interest in the operational stability of the Internet.” FAC ¶ 27; *see also* RJN,
 Ex. A at Art. 3. In particular, ICANN has “overall authority to manage the DNS,”

1 including “determining what new TLDs to approve, choosing registries for existing
2 or newly approved TLDs, and contracting with the registries to operate the TLDs,”
3 activities that governmental agencies or scientific institutions had previously
4 performed. FAC ¶¶ 23-25; *see also id.* at ¶ 27 (describing ICANN’s charitable and
5 public work as “performing and overseeing functions related to coordination of the
6 internet domain name system (‘DNS’), including ... determining the circumstances
7 under which new top-level domains are added to the DNS root system”) (citing
8 Article 3, ICANN’s Articles). ICANN is a non-profit organization created to
9 perform these functions solely for the public benefit, not for any commercial
10 purpose. *Id.* at ¶ 6 (describing ICANN’s creation for the public purpose of
11 administering the DNS). Such activities are inherently noncommercial.

12 ICANN’s decision to approve the .XXX TLD falls squarely within ICANN’s
13 public “duties” to “determine[] what new TLDs to approve ... and contract[] with
14 the registries”—here, ICM—“to operate the [new] TLD[].” FAC ¶ 25. The
15 decision to approve the .XXX TLD—and the ensuing contract with ICM to operate
16 the .XXX registry—were plainly not “business and commercial transactions”
17 covered by the Sherman Act (*Apex Hosiery*, 310 U.S. at 493) because they did not
18 arise from “commercial objectives” on ICANN’s part, only wholly public and
19 charitable ones (*Klor’s*, 359 U.S. at 214 n.7). *See also Selman v. Harvard Med.*
20 *Schl.*, 494 F. Supp. 603, 621 (S.D.N.Y. 1980) (antitrust laws only govern “restraints
21 to free competition in business and commercial transactions which tend[] to restrict
22 production, raise prices or otherwise control the market”) (quoting *Apex Hosiery*,
23 310 U.S. at 493). ICANN is itself barred from acting as a TLD registry or registrar
24 (unless an emergency required it to protect the operational stability of the Internet),
25 so it would not engage in the commercial activities fostered by the exercise of its
26 public duties. *See* RJN, Ex. B at Art. II, § 2 (“ICANN shall not act as a Domain
27 Name System Registry or Registrar or Internet Protocol Address Registry in
28 competition with entities affected by the policies of ICANN.”).

1 While Plaintiffs baldly assert that ICANN approved the .XXX registry
 2 contract because “ICM promised ICANN significant financial payments, likely to
 3 amount to millions of dollars, under the .XXX registry contract” (FAC ¶ 51⁷), that
 4 allegation does not describe a commercial motive. ICANN would receive fees, as
 5 Plaintiffs concede, regardless of who the registry operator is. FAC ¶ 22 (“The
 6 registries for the TLDs in turn pay fees to ICANN, periodically (e.g., quarterly) on
 7 a per-registration or per-renewal basis.”)⁸ The conclusory allegation that ICANN
 8 charges ICM an “enhanced fee for each .XXX domain name registration” that is
 9 “larger than the per-registration fees ICANN charges for most other TLDs” does
 10 not bolster Plaintiffs’ argument. FAC ¶ 56(a). This conclusory allegation, wholly
 11 unsubstantiated by a single supporting fact, should not be accepted as true for
 12 purposes of ICANN’s Rule 12 motion. *Alvarez v. Chevron Corp.*, 656 F.3d 925,
 13 930-31 (9th Cir. 2011) (conclusory allegations “are not entitled to the assumption
 14 of truth”). And for good reason: it is highly misleading. ICANN charges ICM
 15 “US\$2.00 for each annual increment of an initial or renewal ... domain name
 16 registration during the calendar quarter to which the Registry-Level Transaction
 17 Fee pertains.” RJN, Ex. C at § 7.2(c). ICANN charges the exact same amount (i.e.,
 18 a US\$2.00 Registry-Level Transaction Fee) to other registry operators, including
 19 Employ Media and Tralliance Corporation to operate the .JOBS and .TRAVEL
 20 registries, respectively. RJN, Exs. D at § 7.2(c) and E at § VII(c). These fees help
 21 fund ICANN’s work as a public charity and do not describe commercial activity for
 22 Sherman Act purposes.

23 Indeed, if Plaintiffs were correct, any decision by ICANN to approve a new

24 ⁷ See also FAC ¶ 32 (“ICANN earns fees from approving new TLDs, new
 registry operators, and new registrars.”).

25 ⁸ Nor does the fact that ICANN receives fees pursuant to its registry
 26 agreements mean that ICANN is engaged in commercial activity. Because the fees
 27 ICANN receives are intended only to cover the costs of operation, they are not
 28 received in exchange for any commercial services. See *Goldfarb v. Virginia State
 Bar*, 421 U.S. 773, 787-88, 95 S. Ct. 2004, 2013, 44 L. Ed. 2d 572, 585 (1975)
 (exchange of money must be for a service to constitute “commerce” in the most
 common usage of that word”).

1 registry operator would involve a commercial motive, regardless of the fees
 2 collected, and regardless of the fact that one of ICANN’s core missions is to expand
 3 the number of gTLD registries to facilitate competition in the DNS. ICANN uses
 4 the fees that it collects to carry out its missions. ICANN conducts its activities so
 5 they are essentially self-funding, on the principle of cost recovery. For example,
 6 the accreditation process for registrars is funded through application and
 7 accreditation fees paid by those registrars. Likewise, the registry application and
 8 contracting process must be self-funding. Put another way, Plaintiffs’ allegation
 9 does nothing more than describe the mechanism by which ICANN’s public charity
 10 work is funded. FAC ¶ 22. Indeed, ICANN does not seek commercial benefit,
 11 profit, or competitive advantage from the fees it collects.⁹ Accordingly, Plaintiffs’
 12 allegations do not describe commercial activity for Sherman Act purposes because
 13 they do not describe ICANN “receiv[ing] direct economic benefit as a result of any
 14 reduction in competition in the market.” 2D Phillip E. Areeda & Herbert
 15 Hovenkamp, *Antitrust Law* ¶ 262a (describing rule courts generally apply to
 16 distinguish non-profits’ commercial and noncommercial conduct) (emphasis added);
 17 *see also Delta*, 50 F.3d at 714 (alleged restraint involving charitable donations was
 18 not commercial even though such donations benefited the charity by supporting its
 19 activities). Indeed, any fees generated to ICANN come from an increase in
 20 competition, which appears to be the crux of Plaintiffs’ actual concerns.

21 The absence of any economic motivation in its decisions to grant or not grant
 22 the right to operate a TLD—whether to ICM or anyone else—demonstrates that
 23 ICANN is not involved in “trade or commerce” for purposes of the antitrust laws.
 24 In *Missouri v. Nat’l Org. for Women*, the Eighth Circuit held that the Sherman Act

25 ⁹ Nor does Plaintiffs’ allegation that, for 2009-2011, “ICANN’s financial
 26 statements show that ‘contributions’ to ICANN ... were approximately 2% of
 27 ICANN’s total revenues” (FAC ¶ 33) establish a commercial purpose. Any money
 28 ICANN receives that is not based in contract is considered a “contribution.”
 Whether called a “fee” or a “contribution”, all of the money ICANN receives is
 used to fund ICANN’s charitable work, work from which ICANN derives no
 commercial benefit.

1 did not forbid a boycott of Missouri convention facilities organized by women's
2 groups to protest that State's failure to ratify the proposed Equal Rights
3 Amendment to the U.S. Constitution. Despite the substantial adverse effects of the
4 boycott on commercial activities in Missouri, the court found that the objective of
5 the challenged conduct "is not one of profit motivation" and that "the crux of the
6 issue is that NOW was politically motivated to use a boycott." *Missouri v. Nat'l*
7 *Org. for Women*, 620 F.2d 1301, 1312, 1314 (8th Cir. 1980), *cert. denied*, 449 U.S.
8 842 (1980); *see also NAACP v. Claiborne Hardware Co.*, 458 U.S. 886, 913-15,
9 102 S.Ct 3409, 3425-27, 73 L. Ed. 2d 1215, 1236-38 (1982) (Supreme Court
10 refused to apply the Sherman Act to a buyers' boycott motivated by social rather
11 than commercial goals, despite the fact that the boycott was intended to have
12 adverse economic effect); *Proctor v. Gen. Conference of Seventh-Day Adventists*,
13 651 F. Supp. 1505, 1524 (N.D. Ill. 1986) (The Sherman Act does not apply to
14 alleged restraints imposed by religious organizations upon the sale of their religious
15 literature because "Congress intended the Sherman Act to apply to business
16 combinations with commercial objectives."); *Donnelly v. Boston Coll.*, 558 F.2d
17 634, 635 (1st Cir.), *cert. denied*, 434 U.S. 987 (1977) (observing that an antitrust
18 challenge to exclusionary admissions criteria established by a group of law schools
19 seemed "otherwise deficient since defendants' law school activities do not have
20 'commercial objectives.'"); *see also Marjorie Webster Junior Coll., Inc. v. Middle*
21 *States Ass'n of Colls. & Secondary Schs., Inc.*, 432 F.2d 650, 655 (D.C. Cir. 1970),
22 *cert. denied*, 400 U.S. 965 (1970) (absence of commercial motive behind
23 accreditation decision makes it "an activity distinct from the sphere of commerce");
24 *cf. FTC v. Superior Court Trial Lawyers' Ass'n*, 493 U.S. 411, 426, 110 S. Ct. 768,
25 107 L. Ed. 851 (1990) (for-profit business motivation distinguished lawyers' illegal
26 combination from lawful collective boycotts undertaken to achieve noncommercial
27 purposes, where the participants seek "no special advantage for themselves") (citing
28 *Claiborne Hardware Co.*, 458 U.S. at 912).

1 Here, ICANN seeks no special advantage for itself. Instead, ICANN’s
 2 decisions to approve the .XXX TLD and to enter into a registry agreement with
 3 ICM for the operation of the .XXX TLD go to the very heart of ICANN’s charitable,
 4 noncommercial purpose in overseeing and coordinating the DNS—and, specifically,
 5 were in furtherance of ICANN’s core values in support of its mission to create
 6 competition within the DNS. The absence of commercial purpose or motive to
 7 increase profits behind ICANN’s decision to grant ICM the right to operate a new
 8 TLD is fatal to Plaintiffs’ claims.

9 **B. ICANN’s Decision To Award The Right To Operate The .XXX**
 10 **TLD To ICM Was Unilateral, Not Bilateral, And Therefore**
 11 **Cannot Support Plaintiffs’ Section 1 Or Section 2 Claims.**

12 Plaintiffs’ conspiracy claims should also be dismissed because Plaintiffs
 13 challenge ICANN’s wholly unilateral decisions regarding the process for
 14 considering sTLD applications and awarding ICM the right to operate the .XXX
 15 TLD, not bilateral conduct prohibited by the provisions of the Sherman Act
 16 invoked by Plaintiffs. *See* FAC ¶¶ 93-100 (alleging a conspiracy between ICANN
 17 and ICM to restrain trade in violation of Section 1 of the Sherman Act); ¶¶ 101-110
 18 (alleging a conspiracy between ICANN and ICM to monopolize in violation of
 19 Section 2 of the Sherman Act); ¶¶ 111-121 (alleging a conspiracy between ICANN
 20 and ICM to attempt to monopolize in violation of Section 2 of the Sherman Act).
 21 For a claim to be actionable under Section 1, Plaintiffs must identify a “conspiracy”
 22 or other concerted activity—Section 1 claims may not be predicated on wholly
 23 unilateral conduct. 15 U.S.C. § 1. *Am. Council of Certified Podiatric Physicians &*
 24 *Surgeons v. Am. Bd. Of Podiatric Surgery, Inc.*, 185 F.3d 606, 619 (6th Cir. 1999)
 25 (“In order to have a § 1 violation, there must be an agreement, as § 1 does not
 26 encompass unilateral conduct, no matter how anticompetitive.”). Plaintiffs must
 27 also identify concerted action in support of their Section 2 claims. 15 U.S.C. § 2;
 28 *see also American Tobacco Co. v. United States*, 328 U.S. 781, 809-10, 66 S. Ct.
 1125, 1138-39, 90 L.Ed 1575, 1593-94 (1946) (the gravamen of a combination or

1 conspiracy to monopolize is the agreement to commit the objectionable conduct).

2 Here, Plaintiffs assert that: (1) ICANN's approval of ICM as the .XXX
3 registry operator; and (2) ICANN's supposed failure to impose certain restrictions
4 on ICM's operations under the .XXX registry constitute antitrust conspiracies.

5 What is actually alleged in the FAC, however, is unilateral conduct by ICANN with
6 respect to the first assertion, and an absence of an agreement with respect to the
7 second. Accordingly, neither set of allegations can form the basis for Section 1 or
8 Section 2 liability as to ICANN.

9 First, ICANN's approval of ICM as the .XXX registry operator could not
10 result from an agreement with ICM (or anyone else). Plaintiffs admit that ICANN
11 unilaterally recommends registry operators. *See* FAC ¶ 25 (“ICANN’s duties
12 include determining what new TLDs to approve, choosing registries for existing or
13 newly approved TLDs, and contracting with the registries to operate the TLDs.”)
14 (emphasis added). Moreover, the factual allegations in the FAC confirm that
15 ICANN acted unilaterally with respect to its process for considering and eventually
16 approving the .XXX sTLD application and registry contract. *See* FAC ¶¶ 50, 51, 55
17 (purporting to allege facts about ICANN's process and what ICANN did or did not
18 do in approving the .XXX proposal).

19 Under such circumstances, ICANN's decision to approve ICM to operate the
20 .XXX TLD and enter into a registry contract with ICM are unilateral actions
21 outside the purview of Section 1's bar on agreements in restraint of trade and
22 Section 2's prohibition on conspiracies to monopolize. *See, e.g., Rickards v.*
23 *Canine Eye Registration Found., Inc.*, 704 F.2d 1449, 1453 (9th Cir. 1983)
24 (affirming dismissal of Section 1 claim against non-profit organization on ground
25 that challenged decision of accepting only certain kinds of examination information
26 from veterinarians was “unilaterally made,” despite plaintiff's allegations of
27 contacts with independent entities).¹⁰ ICANN's implementation of its exclusive

28 ¹⁰ *See also Suzuki of W. Mass., Inc. v. Outdoor Sports Expo., Inc.*, 126 F.
Supp. 2d 40, 45-48 (D. Mass. 2001) (deeming unilateral the implementation of
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1 power to approve ICM to operate the .XXX TLD and the terms of ICM's operation
2 through execution of a registry agreement is unilateral conduct.

3 Second, the claim that ICANN conspired with ICM because ICANN did not
4 mandate that the .XXX registry agreement include provisions that might restrict
5 ICM's operation of the .XXX registry fails for the same reasons. The FAC only
6 alleges unilateral actions by ICM under its authority as the duly appointed registry,
7 not an agreement with ICANN. *See* FAC ¶¶ 56(a) and (b), 73-83, 84-86 (alleging
8 actions undertaken by ICM as registry operator, which conduct occurred after the
9 .XXX registry agreement was executed).

10 **C. Plaintiffs' Third Claim Is Facially Defective Because The Sherman**
11 **Act Does Not Create A Cause Of Action For Conspiracy To**
12 **Attempt To Monopolize.**

13 The Court should dismiss Plaintiffs' Third Claim because there is no cause of
14 action under the Sherman Act for an alleged conspiracy to attempt to monopolize.
15 *See* FAC ¶¶ 111-121. Section 2 of the Sherman Act "prohibits three separate
16 offenses: monopolization, attempted monopolization, and conspiracy to
17 monopolize." *Flash Elecs., Inc. v. Universal Music & Video Distrib. Corp.*, 312 F.
18 Supp. 2d 379, 395 (E.D.N.Y. 2004); *see also* 15 U.S.C. § 2.¹¹ Consistent with the
19 language of the statute, courts routinely hold that Section 2 "does not provide for a
20 conspiracy to attempt to monopolize claim." *In re Mushroom Direct Purchaser*
21 *Antitrust Litig.*, 514 F. Supp. 2d 683, 702 (E.D. Pa. 2007) (dismissing claims); *see*
22 *also Windy City Circulating Co., Inc. v. Charles Levy Circulating Co.*, 550 F. Supp.
23 960, 967 (N.D. Ill. 1982) ("The court also notes that while section 2 of the Sherman

24 _____
(continued...)

25 priority dealer rule through entering contracts with individual boat dealers); *Chase v.*
26 *Northwest Airlines Corp.*, 49 F. Supp. 2d 553, 560-65 (E.D. Mich. 1999) (deeming
unilateral the implementation of ticket-sale policy through agreements with travel
agents).

27 ¹¹ Section 2 of the Sherman Act provides: "Every person who shall
28 monopolize, or attempt to monopolize, or combine and conspire with any other
person or persons, to monopolize any part of trade of commerce ... shall be guilty of
a felony...." 15 U.S.C. § 2.

1 Act creates causes of action for attempts to monopolize and conspiracies to
 2 monopolize, it does not create a cause of action based on an alleged conspiracy to
 3 attempt to monopolize.”); *Alabama v. Blue Bird Body Co.*, 71 F.R.D. 606, 609
 4 (M.D. Ala. 1976) (“Defendants have also pointed out that 15 U.S.C. § 2 does not
 5 create a cause of action for conspiracy to attempt to monopolize. The Court
 6 agrees....”), *aff’d in part, rev’d in part*, 573 F.2d 309 (5th Cir. 1978); *Carpet Group*
 7 *Int’l v. Oriental Rug Importers*, 256 F. Supp. 2d 249, 285 (D.N.J. 2003) (rejecting
 8 attempted monopolization claims based on concerted action, stating that “Plaintiffs
 9 are seeking to charge Defendants with conspiring to attempt to monopolize. The
 10 Sherman Act states no such offense.”) (citation omitted). Accordingly, Plaintiffs’
 11 Third Cause of Action is facially defective and must be dismissed.

12 **D. Plaintiffs Fail To Define A Relevant Product Market.**

13 Finally, each cause of action is defective for the additional reason that the
 14 FAC “fail[s] to identify an appropriately defined product market.” *Tanaka v. Univ.*
 15 *of South. Cal.*, 252 F.3d 1059, 1063 (9th Cir. 2001); *see also Newcal Indus., Inc. v.*
 16 *Ikon Office Solution*, 513 F.3d 1038, 1044 n.3 (9th Cir. 2008) (same relevant
 17 market requirement applies to conspiracy, monopolization and attempted
 18 monopolization claims).

19 Plaintiffs’ pleadings must “identify the markets affected by Defendants’
 20 alleged antitrust violations.” *Big Bear Lodging Ass’n v. Snow Summit Inc.*, 182
 21 F.3d 1096, 1104 (9th Cir. 1999); *Newcal*, 513 F.3d at 1044 (“plaintiff must allege
 22 both that a ‘relevant market’ exists and that the defendant has power within that
 23 market”). To do so, the FAC must describe a product market that “encompass[es]
 24 the product at issue as well as all economic substitutes for the product.” *Id.* at 1045.
 25 Neither the alleged market for “permanent blocking and other defensive
 26 registrations in the .XXX TLD” (FAC ¶ 94) (“.XXX defensive registration
 27 market”), nor the “incipient” “market for affirmative registrations in TLDs intended
 28 for adult content” (*Id.* at ¶¶ 112, 114) (“adult content TLD market”), passes this test.

1 **1. The .XXX Defensive Registration Market Is Not A**
 2 **Properly Defined Relevant Market.**

3 According to the FAC, “there is no reasonable substitute for [.XXX
 4 “defensive”] registration”—*i.e.*, registration of a .XXX domain name to “prevent or
 5 block [its] use by others” (FAC ¶¶ 60-61)—because registering that name under a
 6 different TLD (such as .COM or .NET) does not prevent use of the .XXX domain
 7 with the same name. *Id.* at ¶ 61. That conclusory allegation does not describe a
 8 relevant market of .XXX defensive registrations; on the contrary, it suggests that
 9 each individual domain name in .XXX is itself a relevant market, a proposition that
 10 is directly contrary to other court decisions (and completely counterintuitive in all
 11 events).¹² *See Smith v. Network Solutions, Inc.*, 135 F. Supp. 2d 1159, 1169 (N.D.
 12 Ala. 2001) (rejecting proposed market definition because “[t]aken to its logical
 13 conclusion, Plaintiff[s’] argument implies that each individual domain name is a
 14 relevant market unto itself”); *Coalition for ICANN Transparency Inc. v. VeriSign*
 15 (*“CFIT”*), 611 F.3d 495, 508 (9th Cir. 2010) (“we agree ... that a market should
 16 not be defined in terms of a single domain name”).

17 The result should be the same here. As the Ninth Circuit has made clear,
 18 individual consumers’ “strictly personal preference[s]” cannot define the
 19 boundaries of a relevant market as a matter of law.¹³ *Tanaka*, 252 F.3d at 1063;
 20 *Formula One Licensing B.V. v. Purple Interactive Ltd.*, No. C00-2222-MMC, 2001
 21 WL 34792530, at *3 (N.D. Cal. Feb. 6, 2001) (dismissing claims because plaintiff
 22 “defined a product market in terms of one or more trademarks”).

23 In *Weber v. Nat’l Football League*, 112 F. Supp. 2d 667 (N.D. Ohio 2000), a
 24 professional domain name dealer registered “jets.com” and “dolphins.com” with

25 ¹² Moreover, the logical (and flawed) extension of Plaintiffs’ allegations is
 26 that with the creation of any new TLD, a separate product market for each
 individual defensive registration in the new TLD is born.

27 ¹³ Even if there were a market for .XXX blocking registrations, the FAC itself
 28 alleges that there are substitutes for purchasing such registrations—name holders
 “not willing or able to purchase annual registrations for defensive purposes” can
 resort to legal action to block use of the names. FAC ¶ 79.

1 Network Solutions Incorporated (“NSI”). The National Football League (“NFL”)
 2 attempted to get NSI to transfer the domain names to the New York Jets and the
 3 Miami Dolphins. NSI placed the names on hold and barred the plaintiff from
 4 selling them. The plaintiff sued the NFL, among others, under Section 2 of the
 5 Sherman Act, describing the relevant product markets as “the demand for the
 6 domain names ‘jets.com’ and ‘dolphins.com.’” *Id.* at 673. The court rejected these
 7 definitions, reasoning that the infinite number of potential domain names made the
 8 proper market “domain names in general.” *Id.* at 673-74. Because the plaintiff did
 9 not allege that the defendants had monopolized this broader market, the court
 10 dismissed his claim. *Id.* at 674.¹⁴ Here, too, Plaintiffs’ allege that individual
 11 domain names comprise the relevant market. Just as in *Weber*, here Plaintiffs’
 12 alleged market is not properly defined; Plaintiffs’ claims must be dismissed.

13 **2. The Market For Affirmative Registrations In Adult**
 14 **Content TLDs Does Not Yet Exist And Thus Is Not A**
 15 **Viable Relevant Market.**

16 Plaintiffs’ alleged market for “‘affirmative registrations’ of names ... within
 17 TLDs connoting ... adult content” (FAC ¶ 66) is facially unsustainable because it is
 18 wholly speculative and conclusory. To start, an antitrust claim should be dismissed
 19 where, as here, the plaintiff has not alleged a product market in terms of
 20 “reasonable interchangeability” and “economic substitutes.” *Seirus Innovative*
 21 *Accessories, Inc. v. Cabela’s, Inc.*, No. 09-CV-102H (WMC), 2010 WL 6675046,
 22 at *3 (S.D. Cal. Apr. 20, 2010) (granting motion to dismiss Sherman Act claim for
 23 failure to plead a relevant market) (citation omitted). There is no such allegation in

24 ¹⁴ The assertion in the FAC that “economic studies have recognized a
 25 separate market for defensive registration” is belied by the very language quoted
 26 from the only “study” referenced. It simply suggests that TLDs might offer
 27 registrations to both “defensive” and “affirmative” customers at the same
 28 “relatively high” prices, which “defensive” customers are more likely to pay
 because they are less “price sensitive.” See FAC ¶ 64 (quoting M. Kende,
Assessment of ICANN Preliminary Reports on Competition And Pricing (April 17,
 2009), available at [http://forum.icann.org/lists/newgtlds-defensive-](http://forum.icann.org/lists/newgtlds-defensive-applications/pdf7IO9xU1Wke.pdf)
 applications/pdf7IO9xU1Wke.pdf). The cited “study” itself contains no support
 for Plaintiffs’ purported separate relevant market for defensive registrations. *See id.*

1 the FAC—not even a conclusory one. *See* FAC ¶¶ 66-70. The only allegation
 2 Plaintiffs do make is that .XXX is “unique[ly]” associated with adult content, and
 3 that this association will be “self-reinforcing” as more adult content is hosted
 4 on .XXX domains. FAC ¶ 66. That is beside the point; pleading a separate
 5 relevant market for adult content registration would require factual allegations
 6 suggesting that other gTLDs such as .COM or .NET are not reasonable substitutes
 7 for hosting adult content-themed websites, not just that .XXX is different.¹⁵

8 In fact, Plaintiffs concede that adult content is ubiquitous in other
 9 unsponsored TLDs, suggesting that other TLDs provide reasonably interchangeable
 10 alternatives for distribution/viewing of this material. Indeed, “the single most
 11 popular free adult video website on the internet” is Plaintiff Manwin’s own
 12 “YouPorn.com.” FAC ¶ 1. In fact, the FAC alleges that the “adult entertainment
 13 industry”—the presumed consumers of adult content-specific affirmative TLD
 14 registrations—not only view other TLDs as reasonable substitutes to .XXX for
 15 registering adult-related domain names, but actually prefer other TLDs (such
 16 as .COM or .NET) because they are not adult content-specific. *See, e.g.*, FAC ¶¶ 34,
 17 49 (citing concerns by the adult entertainment industry that .XXX addresses could
 18 be more easily censored than .COM addresses). All of this plainly contradicts
 19 Plaintiffs’ proposed relevant market. *Newcal*, 513 F.3d at 1045; *United States v.*
 20 *Continental Can Co.*, 378 U.S. 441, 449-56, 84 S. Ct. 1738, 1743-47, 12 L. Ed. 953,
 21 954-64 (1964) (glass bottles and metal cans are reasonable substitutes for one
 22 another even though they have different advantages and disadvantages to
 23 customers).

24 Moreover, the FAC does not even contend that there is an existing
 25 affirmative adult-content TLD market. *See* FAC ¶¶ 66-69. Rather, it merely asserts
 26 that ICM is “attempting to establish” a “separate market” for adult-content TLDs.

27 ¹⁵ According to the FAC, the only unique characteristic that .XXX possesses
 28 to distinguish it from other unsponsored TLDs are the three “Xs” in its TLD
 extension. FAC ¶¶ 66-69.

1 *Id.*; *see also id.* at ¶¶ 112, 115, 132 (describing this market as “incipient”). Mere
2 predictions about hypothetical, future markets—unsupported by factual allegations
3 in the FAC—cannot sustain Plaintiffs’ burden to plead facts defining an actual
4 relevant market. *Bell Atlantic Corp. v. Twombly*, 550 U.S. 544, 555, 127 S. Ct.
5 1955, 1965, 167 L. Ed. 2d 929, 940 (2007) (“factual allegations must be enough to
6 raise a right to relief above the speculative level”); *see also FTC v. Lundbeck*, 650
7 F.3d 1236, 1241 n.3 (8th Cir. 2011) (court need not credit a hypothetical relevant
8 market based on conjecture).

9 Ultimately, the notion that ICM (much less ICANN) is violating the antitrust
10 laws with respect to some new markets associated with the .XXX TLD is absurd.
11 The .XXX TLD is just now coming into existence with content accessible through
12 domain names that might compete against the Plaintiffs’ content accessible through
13 domain names in the .COM TLD (among others). Plaintiffs are upset about having
14 to compete against the domain names in the .XXX TLD, and thus have filed suit
15 seeking to shut down the entire TLD. The entire thrust of Plaintiffs’ FAC is that
16 domain names in the .XXX TLD will be competing against other names in the
17 world of Internet pornography, which makes a farce out of the notion that any
18 individual TLDs—or even all of the names in the .XXX TLD—could constitute a
19 separate relevant antitrust product market that could be the subject of a viable claim
20 under the Sherman Act.

21 **IV. CONCLUSION**

22 The Sherman Act has its limits. It does not apply to every type of conduct.
23 The language of the statute is confined to conduct that constitutes “trade or
24 commerce.” The FAC ignores this limitation and must be dismissed. Dismissal is
25 also appropriate because the FAC fails to identify an appropriately defined product
26 market. For these and all of the foregoing reasons, Plaintiffs’ FAC should be
27 dismissed.
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Dated: May 8, 2012

JONES DAY

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INTERNET CORPORATION FOR
ASSIGNED NAMES AND
NUMBERS

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